



Broker-Friendly Admin Services

Working together just makes sense.

Diversified Employee Solutions (DES) specializes in white-glove HR services and support. We take the time to really get to know our clients and understand their needs, forging strong relationships with growing businesses.

How can DES give your agency an advantage?

We believe in a broker-friendly approach:

- DES leaves the health benefits business to you
- We focus exclusively on payroll, HR, and benefits administration
- DES does not offer a Master Health Plan
- Our clients need your services; your benefits business is never in jeopardy

How will we work with your agency?

Your expertise and our services are perfectly complementary. In fact, it's in our best interest to protect your interests!

- Work collaboratively with us, retain account ownership, and strengthen your client retention in the process
- We can service your current clients and educate them on HR compliance
- Our existing networks and base will help you earn new business
- Partner together to consult new clients and prospects
- Allow us both to offer better, more comprehensive services

PEO: Friend or foe?

We understand that many others in our industry are out to take business from you, rather than work collaboratively. At DES, we've worked hard to separate ourselves from the PEO pack, offering something unique, personalized, and so much better. That's why our partnership approach with you has such huge potential.

Would you be willing to talk with us? You'll be glad you did. Call or visit us.